

# 3<sup>rd</sup> Party Safety Requirements

### Dear AW Enterprises, LLC, AW Operations and Maintenance, LLC, and/or Military Services Group ("AW") Vendor:

#### Vendor Pre-qualification Procedure:

In an effort to improve the Health & Safety of our employees and our subcontractors, AW has contracted with a third-party provider, to assist in our vendor pre-qualification process.

AW uses the third-party service for contractor risk management pre-qualification to ensure continued compliance with AW's requisite safety record and insurance requirements.

Depending on the services requested by AW, contractors shall be asked to complete registration with AW's designated third-party pre-qualification service and comply with all requests made by the service on behalf of AW as a condition of performing services for AW and receiving payment for services performed.

Vendors may be required to register with the third-party pre-qualification provider at the time of Request for Proposal ("RFP"). At a minimum, vendors are required to be registered with the service within thirty (30) days of being awarded work.

## Types of services that require registration:

- Pipe, meter and hydrant installation
  Well rehabilitation & drilling
- Lift and pump station work
- Environmental response & cleanup
- Building improvements & demolition
- Tank repair, cleaning, and painting
- Major plant maintenance e.g., mechanical plumbing & electrical
- Excavation
- Paving
- CIPP work
- Arc Flash
- Pipe point repairs
- Lead & asbestos abatement

#### Vendor Benefits

- **Exposure** Once registered, Procurement Managers and Project Managers can find your company at the exact time that they are looking for a subcontractor. Your company and all of your services will be readily available to all organizations that are a part of the network. In addition, registered suppliers can search for new business opportunities using the provider's database.
- Assistance Provides individualized customer support to help understand the requirements and how to meet them. Provides guidance on safety programs and can address all questions and concerns.
- Consistency American Water Military Services Group ("AWMSG") will apply the same qualification standards to all service providers. This reduces the chance your company is under bid by a vendor that cuts corners.
- Cost Savings Will improve process efficiencies, reduce overhead and improve communication. One account satisfies the needs of your customers many times. This is in addition to potential areas where your company can negotiate better insurance rates as a result of improving safety culture.

We thank you in advance for your participation.